



Regaining Trust and Confidence to Boost the Economy and to Recover from Pandemic



The Greek Motorways Network as one of the key sectors that is helping Greece recover and emerge even stronger from the pandemic, creating new jobs and opportunities

Konstantinos Koutsoukos,

HELLASTRON, President

CEO: Egnatia Odos SA

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HELLASTRON- a modern and safe motorway network

Among the things that have changed in the last 15 years in Greece, with a huge contribution to road safety is that...



...more than two thousand kilometers of motorways have been developed creating a modern and safe national motorway network !

HELLASTRON- a modern and safe motorway network



Project	Motorway Length in Operation (Km)
ATTIKI ODOS	70,00
GEFYRA (Rio-Antirio Bridge)	3,50
EGNATIA ODOS	887,20
NEA ODOS	377,07
MOREAS	205,00
AEGEAN MOTORWAY	263,70
OLYMPIA ODOS	202,30
KENTRIKI ODOS	136,50
TOTAL	2.145,27

Socio-economic contribution of HELLASTRON



€ 89 millions / year
*As Investments from
Concessioners*



€ 186 millions / year
*Spend for the operation and
road maintenance*



**More than
400 Actions**
*In the scope of
Corporate Social Responsibility*



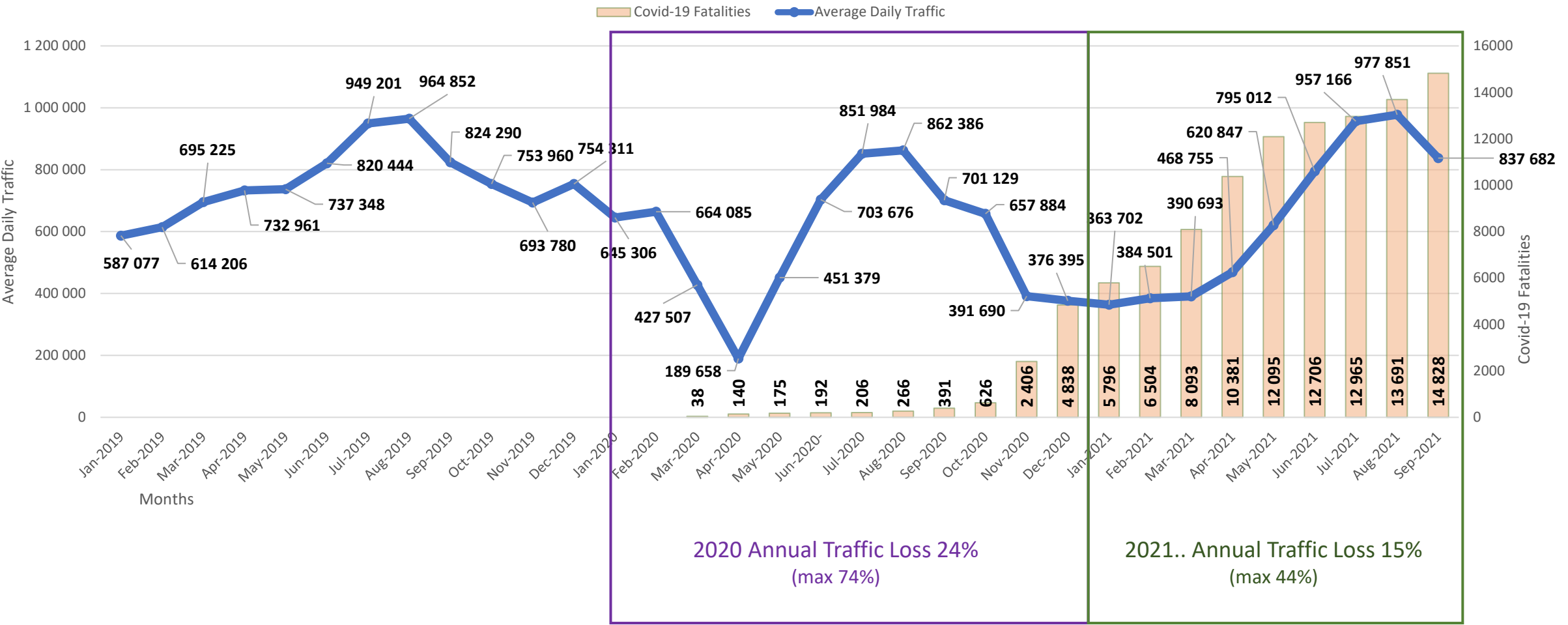
**More than
€ 158 millions/ year**
*Payed to the Greek State
As VAT tax*



4.530
*Is the total number of
HELLASTRON members
Personnel*

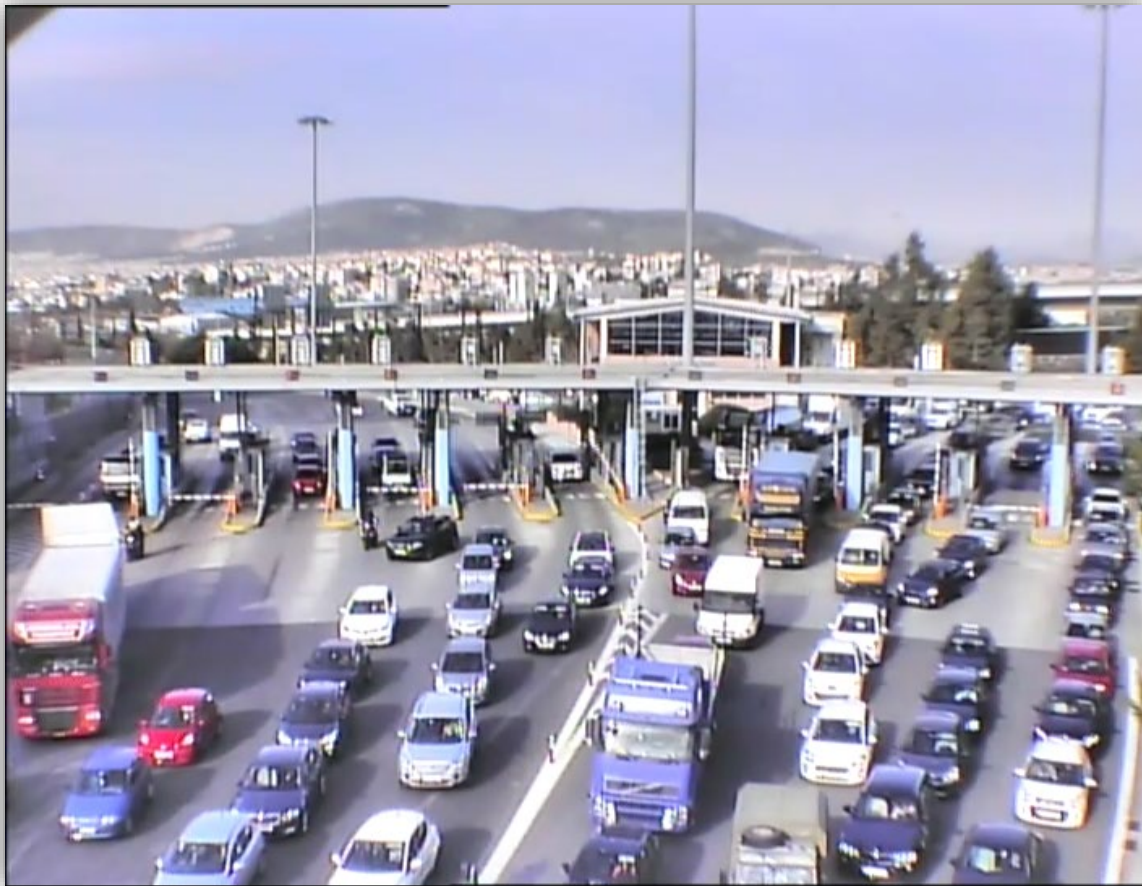
Consequences of the Covid-19 on the HELLASTRON Network

Consequences of the Covid-19 on the HELLASTRON Network



Consequences of the Covid-19 on the HELLASTRON Network

March 5th 2020 (08:57)
Attika Tollway, Metamorfosi East Plaza



April 2nd 2020 (08:57)
Attika Tollway, Metamorfosi East Plaza



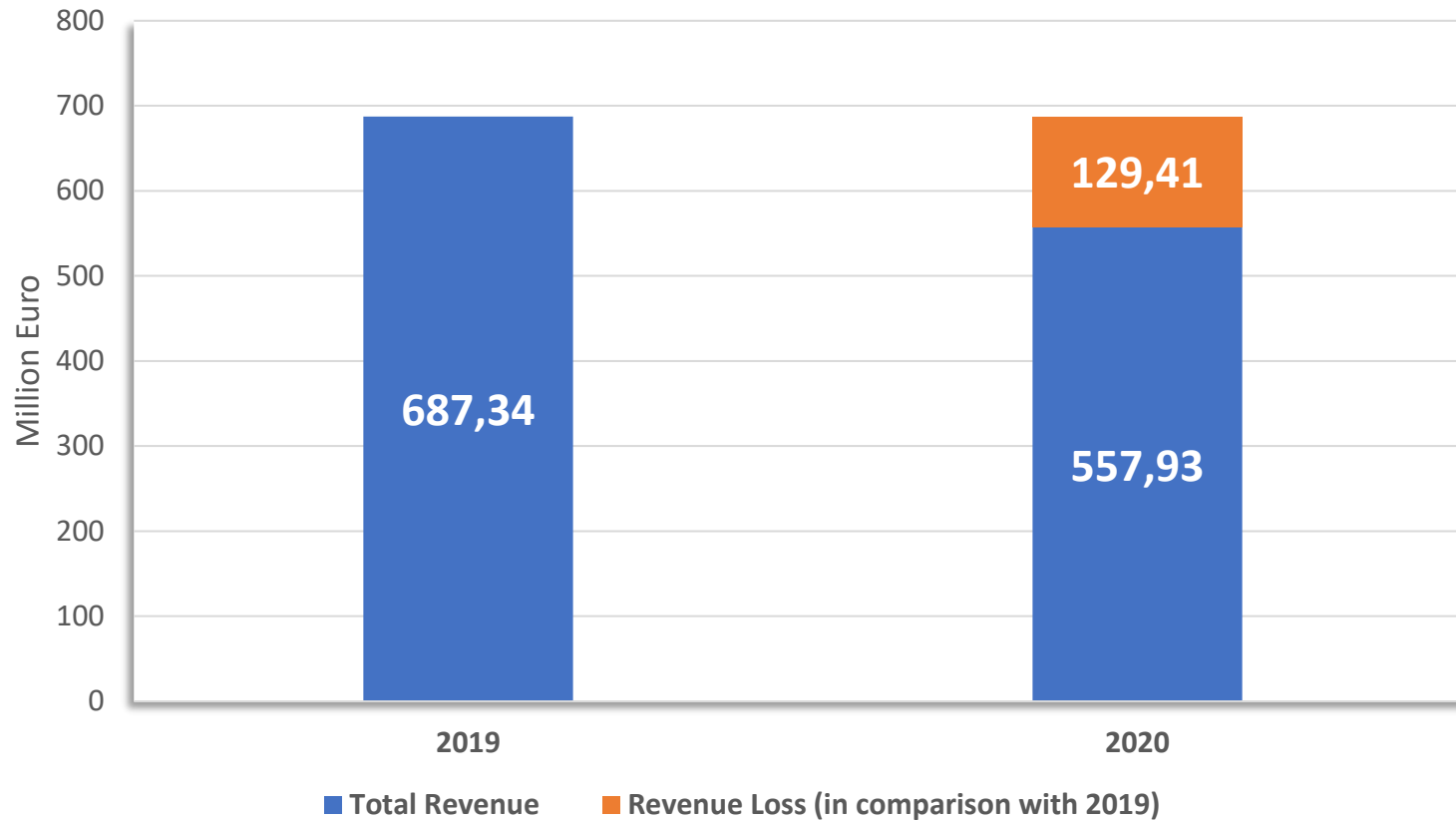
Consequences of the Covid-19 on the HELLASTRON Network

Traffic Reduction has a significant impact on the:

- Revenue of the projects
- Liquidity and continuity
- Loans and Tax obligations
- Scheduled constructions and heavy maintenance.

Consequences of the Covid-19 on the HELLASTRON Network

HELLASTRON Network - Total Revenue



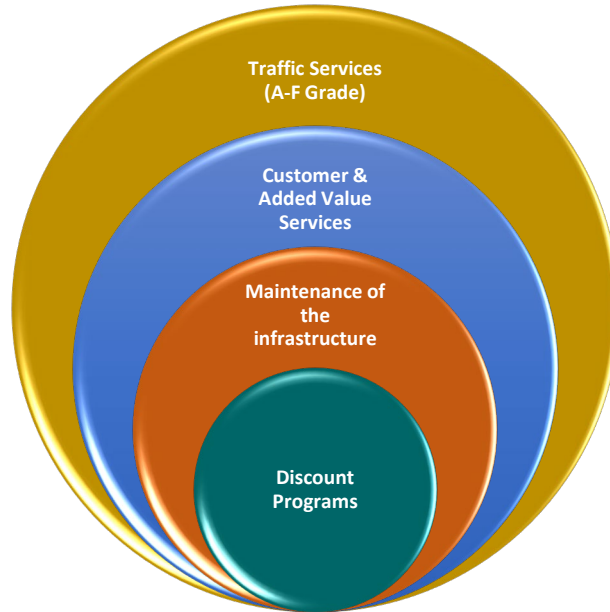
60% of the revenue loss for 2020 have been covered by the Greek State

HELLASTRON Response to Crisis:

**Maintained the
Level of Service**

While

**Protected the
Total number of jobs**

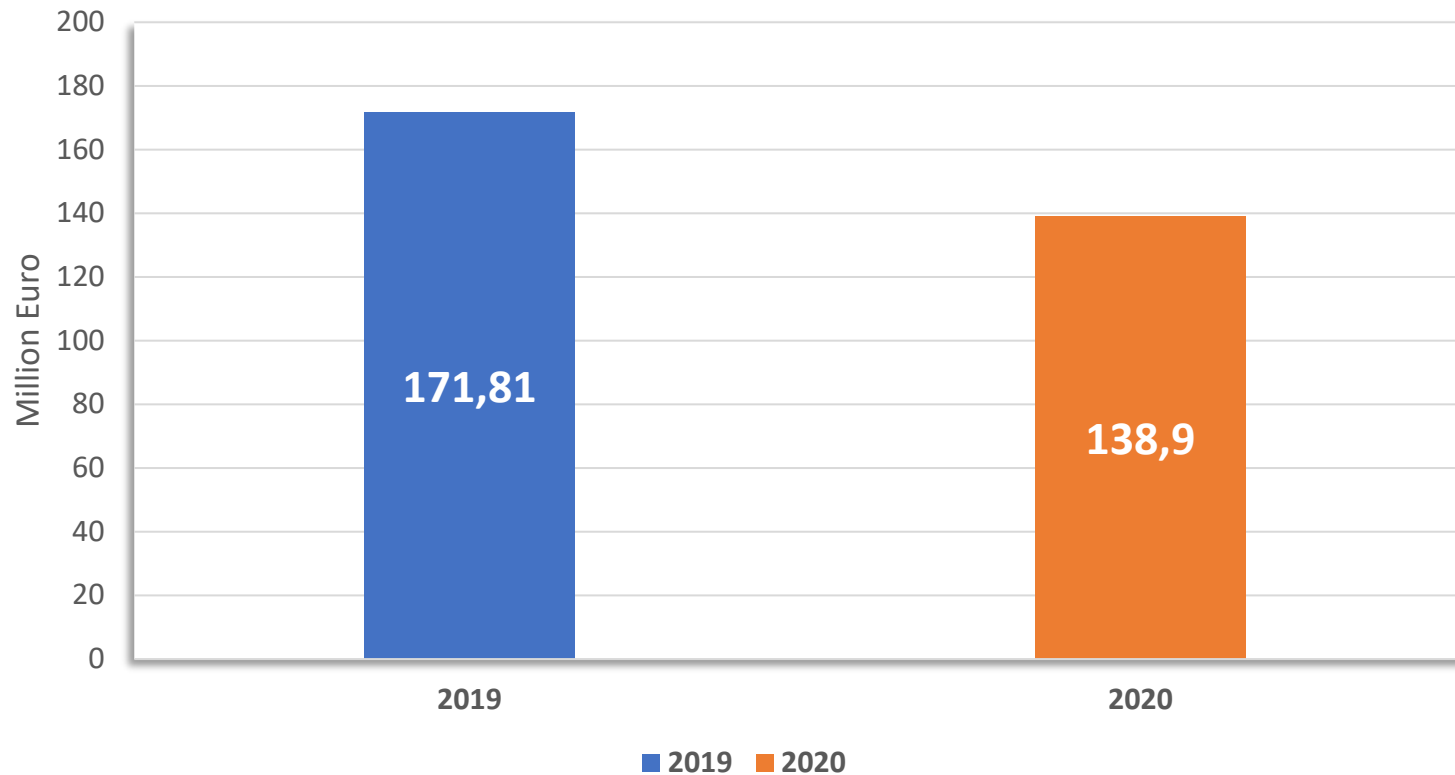


HELLASTRON Response to Crisis:

- Redesign of operational procedures,
- Teleworking , wherever possible,
- Set up of satellite Customer care centres and Traffic Management Centres, to ensure service continuity,
- Implementation of additional preventive measures,

HELLASTRON Response to Crisis-Key to recovery

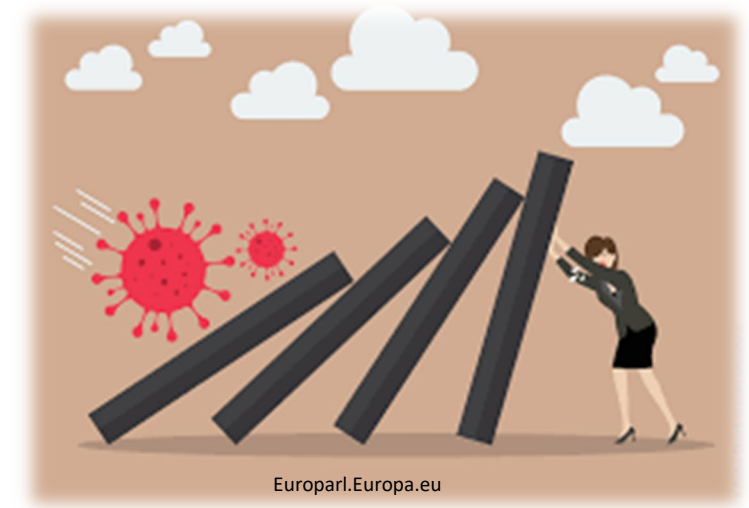
HELLASTRON Network – Investment
(new or to existing network)



**Despite the
critical revenue loss,
Maintained the main
investment stream**

The road sector can play an important role to recovery through the:

- **expansion of an efficient motorways network,**
- **Enhancement of road safety,**
- **new jobs creation,**
- **Provision of sustainable mobility**



Motorways Investment in Greece

- **E65 (Central Greece): a 700 Million Euro project**
(more than 1.000 new jobs during construction period and more than 150 new Permanent staff for the operation).
- **Patra-Pirgos: a 400 Million Euro project**
(more than 800 new jobs during construction period and more than 50 new Permanent staff for the operation).
- **Egnatia Odos concession a 720 Million Euro project**
(more than 1.200 new jobs during construction period)

Thank you!



Konstantinos Koutsoukos,

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