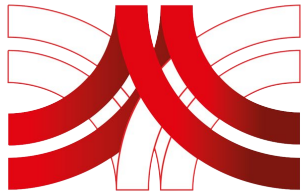


ASECAP DAYS



ISTANBUL 2023

Celebrating
50 YEARS
OF Successful
TOLL ROAD PROJECTS

IMPLEMENTATION OF A DAILY VIGNETTE

Claudia Eder
Managing Director

ASFINAG Maut Service
GmbH

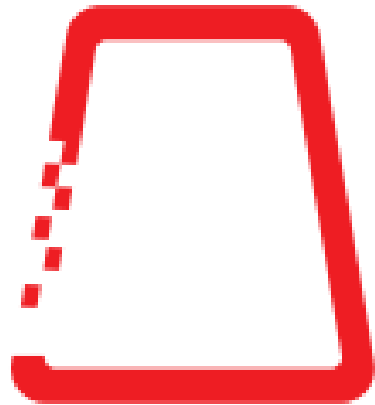
Hosted by

ICA

YAVUZ SULTAN SELIM BRIDGE
AND
NORTHERN RING MOTORWAY



IMPLEMENTATION OF A DAILY VIGNETTE



**DIGITALE
VIGNETTE**



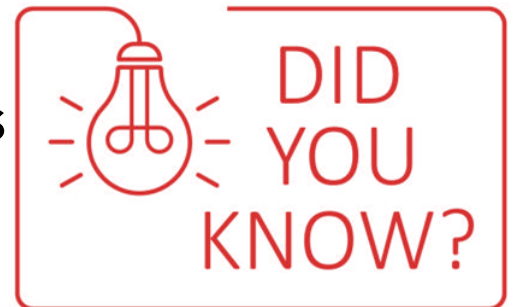
About ASFINAG

ASFINAG is your reliable partner on Austria's motorways and expressways.

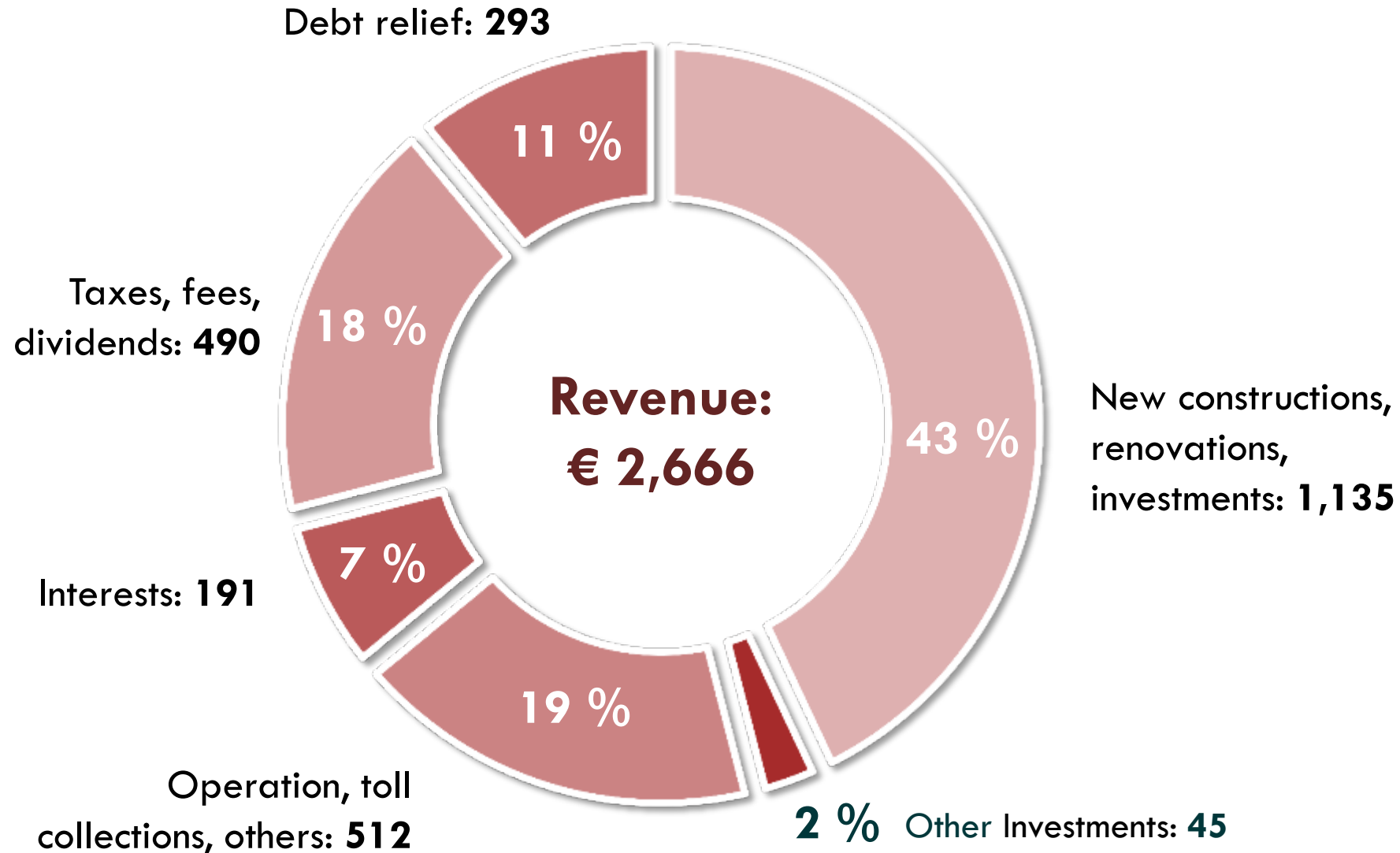
Main tasks: planning, funding, building, maintaining, operating and collecting toll along almost 2,249 kilometres of motorways and expressways in Austria.

ASFINAG was founded in 1982 and is fully owned by the state.

However, ASFINAG is financed by toll revenues and does receive financial subsidies from the state budget.

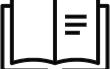


How ASFINAG's revenue is disbursed (In million Euros)



New Directive – New Options

INITIAL SITUATION

DIRECTIVE (EU) 2022/362 Article 7a (3) 

If user charges are applied in respect of passenger cars, the use of the infrastructure shall be made available at least for the following periods:


- ... **a day**,
- ... a week or **10 days** or both,
- ... a month or **two months** or both,
- ... and **a year**.

Implementation
within 24 months
(latest March 2024) !

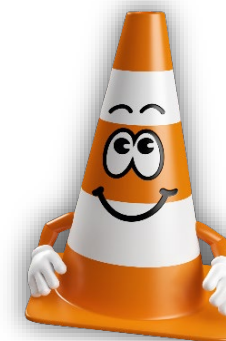


DIRECTIVE (EU) 2022/362

CHALLENGE

Article 7a (3) 

- ... the **two-monthly rate** shall **not exceed 30 %** of the **annual rate**,
- ... the **monthly rate** shall not exceed 19 % of the annual rate,
- ... the **10-day rate** shall **not exceed 12 %** of the **annual rate**,
- ... the **weekly rate** shall not exceed 11 % of the annual rate and
- ... the **daily rate** shall **not exceed 9 %** of the **annual rate**.



Limitation of user charges is challenging for ASFINAG – which has to be implemented within the Austrian Federal Road Tolls Act!



CURRENT STATUS – DAILY VIGNETTE

COORDINATED PROPOSALS

✓ Validity as of now

- In general, ASFINAG customers (excluding companies) have a right of contract cancellation when purchasing a digital vignette;
→ this means: all ASFINAG digital vignettes are only valid from the 18th day on after purchase
- Clarification of the right of contract cancellation according to Remote and External Business Act (FAGG / Fern- und Auswärtsgeschäftegesetz) by means of legal expert opinion in order to be able to offer a daily vignette that goes into "immediate effect".
- Advantages: Customer-friendly, suitable for spontaneous customers, common throughout Europe, etc.

✓ Validity selectable by day

✓ Only available as a digital vignette

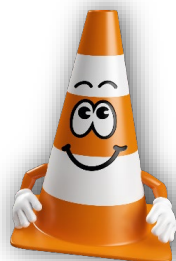
✓ Daily vignette not restricted to transit traffic only

✓ Valid for only **one calendar day** (without a tolerance period)



CURRENT STATUS – DAILY VIGNETTE

VALID FOR ONE CALENDAR DAY (WITHOUT A TOLERANCE PERIOD)



Important aspects for choosing a calendar day:

- Embedding in existing system, to have a certain analogy to the existing ASFINAG toll products (10-day vignette, 2-month vignette and annual vignette
→ a vignette is either completely valid or not valid on a given day, regardless of the time of day
- Even by granting a tolerance period, over-midnight trips are still problematic due to the pre- and post-trip time of the one-day vignette (tolerance for e.g., traffic jams).

PROS

No reimbursement in case of cancellation after validity start date (smallest unit = day)

Validity period / end clearly understandable for customers

Easy purchase without entering time / less error-prone

CONS

Less flexibility for customers (validity period not flexibly selectable)

Two daily vignettes / one 10-day vignette are required for over-midnight journeys

CURRENT STATUS – DAILY VIGNETTE

TIMELINE – FEDERAL ROAD TOLLS ACT AUSTRIA

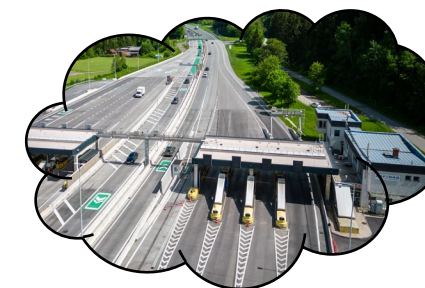


CURRENT STATUS – DAILY VIGNETTE

NECESSARY STEPS TO ENSURE SALES OF THE DAILY VIGNETTE

After all the formalities have been clarified, decided / resolved:

- Promotion of the ASFINAG Webshop and APP
- Implementation for sale at ASFINAG toll booths
- Sale at the vending machines for digital vignettes



**Information campaign to inform customers
in the most effective way**



THANK YOU

Claudia Eder

Managing Director

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